



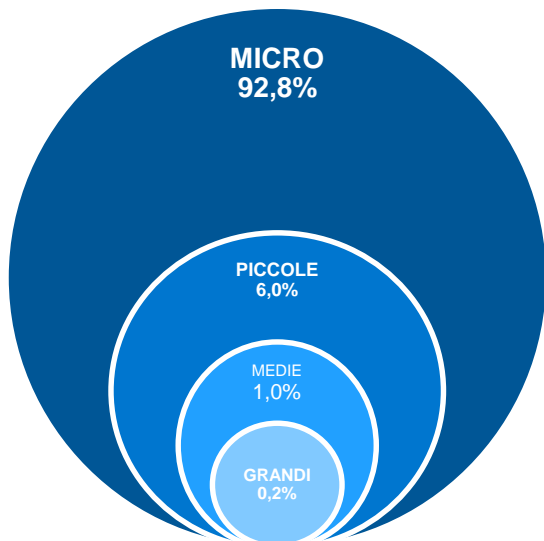
**MatchHub**

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## COME LE IMPRESE AMPLIANO IL PROPRIO BUSINESS E QUALI PROBLEMI INCONTRANO

### IMPRESE IN EUROPA



Eurostat

### CANALI



### PROBLEMI

**COSTI**



**TEMPO**



**TIMING**





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*MatchHub.net è un portale web B2B semplice e gratuito per aziende e imprenditori che vogliono far crescere il proprio business esplorando nuovi mercati*

EN    MAP OF LINKS    TRADE OFFERS    **MatchHub** BOOST YOUR BUSINESS NETWORK    [SIGN UP FOR FREE!](#)    SIGN IN

🔍 FIND YOUR RIGHT **BUSINESS-** PARTNER    BUSINESS OFFERS: **289**

WHERE ▾

SECTOR ▾

TYPE ▾

SIZE ▾

INTEREST ▾

LANGUAGE ▾

KEYWORDS

[SEARCH FOR YOUR PARTNER](#)

**create your  
FREE account...**

**boost your  
business network!**

**EMPORIO  
OLEODINAMICO**  
hydraulic components

**ITALICO**

**1996**

**CONFINDUSTRIA  
BULGARIA**



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## RICERCA DI NUOVE OPPORTUNITA'

Su Matchub ci sono diversi filtri per cercare il potenziale partner che risponde in maniera più stringente alle proprie esigenze:

- ✓ In quale paese cerchiamo?
- ✓ In quale settore?
- ✓ Che tipo di partner cerchiamo (produttore/distributore/agente/etc)?
- ✓ Di quale grandezza deve essere?
- ✓ Quale è il nostro interesse (import/export/consulenze/partnership/ecc)?
- ✓ In quale lingua?
- ✓ Specifiche parole chiave che permettono di migliorare ulteriormente la ricerca

The screenshot displays a list of search results on the MatchHub platform. Each result includes a company logo, a title, a location (Bulgaria), a status indicator (green checkmarks), a description, a date (1 week ago), a reference ID, and a 'DETAILS' button.

Company	Title	Description	Date	Ref
Termogamma	Searching for a reliable local partner in Bulgaria	Looking for a reliable partner in the field of installation and maintenance of cogeneration systems	1 week ago	BG-ND00292A000060
Caldaie Ravasio	Searching for local distributors of boilers in Bulgaria	We can offer different kind of heating systems - gas boilers, wood chips boilers and heating stations.	1 week ago	BG-ND00291A000059
Frigor-Box	Sale and installation of cold rooms and other components	Searching for a distributor with experience in the field of refrigeration.	1 week ago	BG-ND00290A000058
Enerkon	Energy efficiency audits in Bulgaria	We perform energy audits of office buildings and industrial facilities.	1 week ago	BG-ND00289A000057
SIBEL	Installation of electrical components	Searching for partners to install our electrical components in Bulgaria	1 week ago	BG-ND00288A000056

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## FORZA DI MATCHUB

MatchHub vuole portare la potenza di internet al processo di internazionalizzazione.

Tutto sarà aperto, visibile, gratuito e sincronizzato. Nessuna informazione sarà nascosta come succede con altri canali o siti.

Per tutti gli annunci sarà possibile:

1. Vedere nome e logo dell'azienda
2. Accedere alla pagina personale dell'azienda con tutte le informazioni
3. Contattare l'azienda immediatamente e senza dover uscire dal portale
4. Avere la descrizione completa dell'annuncio
5. Avere a disposizione solo aziende disponibili a fare business in quel determinato periodo di interesse (TIMING)
6. Non è un mero database come altri siti

The screenshot shows a search result for a company named Termogamma in Bulgaria. The search criteria are "Searching for a reliable local partner in Bulgaria" and "Bulgaria". The result is displayed with a circular progress indicator showing steps 1 through 5. Step 1 is the company logo, step 2 is the company name and status, step 3 is the company description, step 4 is the company's request for a partner, and step 5 is the contact button. The company description states: "Termogamma is an Italian-born international group of manufacturing companies, expert in customized high performance energy systems. With our main factories based in Italy, our international business headquarter in Switzerland, and our growing network of local partners, we deliver the Italian traditions and achievements in energy systems and innovations worldwide." The company's request for a partner is: "We provide eco-friendly and top efficiency cogeneration and trigeneration systems(from 20kWe to 2MW) for industries and large public and residential buildings. We take care of our clients every step of the way, from energy consumption analysis and consultancy on the optimum solution, through dimensioning, design and construction of a customized energy system, to its testing, installation, and maintenance. We would like to have partnership with a local Bulgarian company in the field of maintenance and installation of high efficiency cogeneration systems."

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**SCRIVERE UN ANNUNCIO**

Per cercare il miglior partner possibile si può scrivere e postare un annuncio di ricerca.


Ci si potrà iscrivere in maniera completamente gratuita, creare un account e postare sempre gratuitamente un annuncio.

ENG MAP OF LINKS TRADE OFFERS LAST SEARCHES **MatchHub** BOOST YOUR BUSINESS NETWORK SIGN UP FOR FREE! LOG IN


Home > Post free offer BUSINESS OFFERS: 1564

WELCOME Quattrogi LTD

Quattrogi LTD Details [EDIT DETAILS](#)

 Quattrogi ltd  
Sofia  
Bulgaria  
www.quattrogi.eu

Offer Details

TARGET COUNTRY	BUSINESS SECTOR
	TRADE PARTNER
	SIZE OF YOUR PARTNER
	TRADE INTEREST
	LANGUAGE OF THE POST
PERIOD OF THE POST (3 / 6 / 12 months)	
KEY WORDS (UP TO SIX COMMA SEPARATED WORDS)	
TITLE OF THE OFFER	
SHORT DESCRIPTION	
FULL DESCRIPTION	

[CLEAN](#) [POST](#)

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## MatchHub Verification Policy

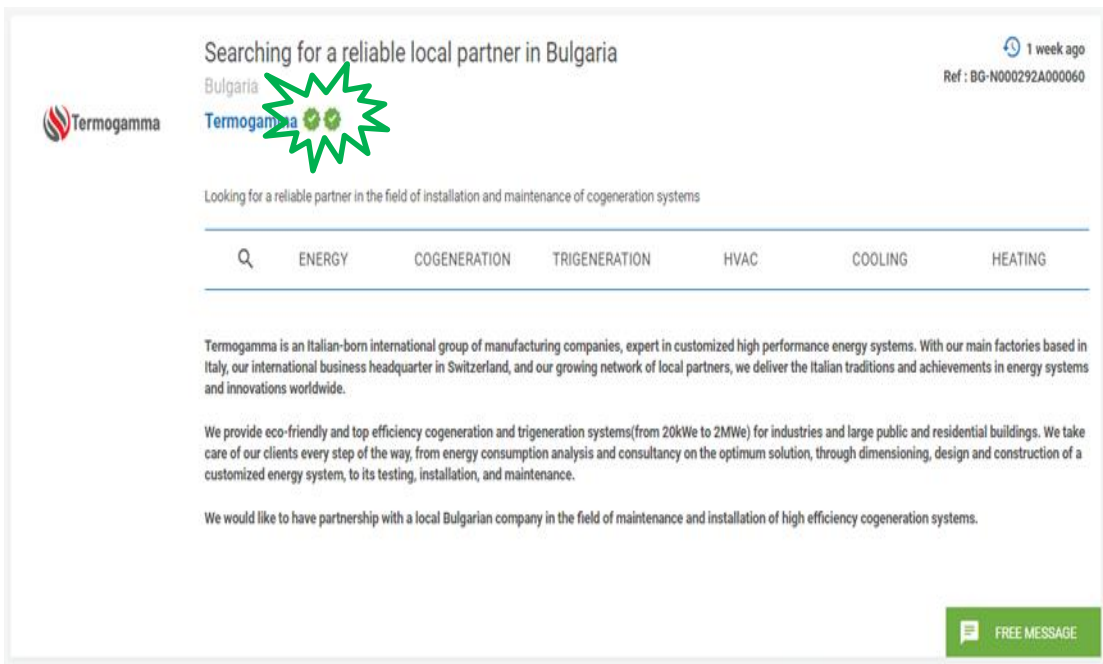
MatchHub mira a diventare uno strumento affidabile per le PMI e gli imprenditori, quindi utilizza una doppia politica di verifica per i suoi utenti.

### Level 1

MatchHub verifica l'esistenza delle società che si registrano richiedendo un documento che ne attesti l'esistenza

### Level 2

MatchHub verifica che la società sia iscritta ad associazioni di categoria



The screenshot shows a MatchHub profile for Termogamma in Bulgaria. The profile title is "Searching for a reliable local partner in Bulgaria" and it was updated "1 week ago" with reference ID "Ref : BG-N000292A000060". The company logo is "Termogamma" with a green starburst graphic. The profile text states: "Looking for a reliable partner in the field of installation and maintenance of cogeneration systems". Below this is a navigation bar with categories: ENERGY, COGENERATION, TRIGENERATION, HVAC, COOLING, and HEATING. The main text describes Termogamma as an Italian-born international group of manufacturing companies, expert in customized high performance energy systems. It provides eco-friendly and top efficiency cogeneration and trigeneration systems (from 20kW to 2MW) for industries and large public and residential buildings. The profile concludes with: "We would like to have partnership with a local Bulgarian company in the field of maintenance and installation of high efficiency cogeneration systems." A "FREE MESSAGE" button is visible in the bottom right corner.

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# BLOG



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## INTERNATIONALIZATION



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### Internationalization

Internationalization has become increasingly relevant for the competitiveness of companies of all sizes. Nowadays, particularly SMEs operating always more in a global market can move quickly to take advantage of ...

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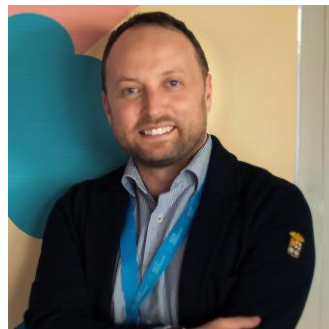


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## FOUNDING TEAM



***Gianfranco***  
CEO & Co-Founder



***Donato***  
CMO & Co-Founder

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**Grazie per l'attenzione**